

Advancis and Convergent Expand Collaboration with New Global Partnership

Langen, October 29, 2026 – Advancis is pleased to announce a new global partnership with Convergent, expanding the collaboration between two organizations focused on helping enterprise and multinational customers manage increasingly complex security, identity and operational environments.

Through this partnership, Convergent will be able to offer Advancis software solutions across its international organization, combining Convergent's extensive integration expertise, global reach and customer relationships with Advancis' open, vendor-independent software platforms.

At the heart of the partnership are WinGuard and AIM.

WinGuard provides an open integration and orchestration platform that enables organizations to bring together multiple security, safety, building management and operational systems within a unified environment. By connecting heterogeneous technologies and transforming technical events into structured workflows and actionable information, WinGuard helps customers improve situational awareness, operational response and long-term technology flexibility.

AIM – Advanced Identity Manager extends this approach into identity and access governance by helping organizations manage identities, access rights and related processes across complex physical security environments. Together, WinGuard and AIM provide customers with a flexible platform approach for operational security management and identity-driven access processes.

The collaboration is particularly relevant for multinational and enterprise customers seeking to standardize security operations and identity management across multiple sites, regions and technologies while retaining the freedom to choose the underlying systems that best meet their requirements.

The partnership will focus on developing opportunities across key vertical markets and Global Accounts, supported by coordinated sales and technical enablement between both organizations. The agreed global framework gives Convergent broad international access to Advancis solutions, while project delivery remains supported through the appropriate regional expertise and qualified resources.

Jan Meiswinkel, CEO of Advancis, commented:

"We are delighted to strengthen our relationship with Convergent on a global basis. Our open-platform philosophy is particularly well suited to complex enterprise environments, where customers increasingly need to bring together security systems, operational workflows and identity processes across multiple sites and technologies. Combining Advancis technology with Convergent's global reach, integration capability and customer relationships

creates significant opportunities for both organizations and, most importantly, greater flexibility and long-term value for our customers.”

Eric Yunag, EVP, Product & Services at Convergent, commented:

“Enterprise customers need consistent security operations across locations while maintaining the flexibility to select technologies that fit each environment. Our collaboration with Advancis gives us additional tools to help customers connect existing systems and manage physical access across their organizations. We start with the customer’s priorities and build an integration approach that supports both day-to-day operations and future change.”

The partnership represents another important step in Advancis’ continued international growth and our strategy of working with leading system integrators to deliver open, scalable and future-ready security and identity solutions worldwide.



Image 1: Advancis CEO and Co-Founder Jan Meiswinkel (© Advancis)

About Convergent: Convergent is the #1 independent global services platform for tech-enabled security and fire & life safety solutions. The company serves leading institutions in critical infrastructure, data centers, financial institutions, healthcare, and public sector industries. Founded in 2001 and headquartered in Hoffman Estates, Illinois, the company offers design, implementation, integration, management, and service solutions from more than 200 locations around the globe. Its over 11,000 colleagues worldwide combine deep vertical expertise with global scale and local service, to help customers navigate complex regulatory and compliance requirements with confidence. Recognized as the #1 systems integrator in SDM Magazine's Top Systems Integrators Report for the past 9 years and a U.S. News & World Report 'Best Company to Work For.' To learn more about Convergent, visit www.convergent.com.

About Advancis: Advancis Software & Services GmbH is an ISO 9001 certified, global software company that provides open integration software platform and open API-driven applications built around each organization's unique policies and procedures, to help solve real-world problems on scale. Founded in 1994, Advancis today is a global leader with over 2700 installations in over 80 countries, including some of the top Fortune 500 enterprises and government agencies, with products deployed in over 20 languages world-wide. The company delivers fully redundant, built-in hot-standby multi-tenant solutions, using both SaaS and on-prem environments, including integrated security, building automation, IT, and communication systems. Advancis is headquartered in Germany with offices and partners around the world. To learn more about the award-winning Advancis solutions, visit www.advancis.net and follow us on social media.

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